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Document Management Companies Merge

By News Sentinel staff

Consolidation in the document management industry continues as two businesses with operations in Knoxville have announced a merger.

Document Solutions Inc., headquartered in Nashville with offices in Knoxville and Cincinnati, is merging with Knoxville Document Pros.

The companies will operate under the Document Solutions banner. Terms of the merger were not disclosed.

Document Solutions has carved out a niche in providing electronic discovery, digital forensics, data recovery and traditional document services for the legal industry. The company was founded in Nashville in 1999 and opened its Knoxville office in September 2007.

Document Solutions' announcement follows the launch last year of several initiatives, including the Smart Sampling Process, Intake Program,

ESI Managed Services and the DSI Remote Discovery Platform.

Knoxville Document Pros began in 1998 and is owned by Eric Rose. It began with most of its clients being law firms. It has specialized in scanning, copying and imaging services. The company has grown by following the burgeoning e-discovery field.

Document Solutions said under the auspices of a single umbrella the company expects to leverage the two companies' capabilities to continue growing and adapting to the evolving document management market.

Document Solutions' Knoxville partner and co-owner Jeff Stoneking cited Document Pros' strong reputation and customer base as compelling reasons for the merger.

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“It’s great news for DSI’s East Tennessee clients that one of our outstanding competitors has become an outstanding partner,” Stoneking said, “Eric has been in the litigation support industry for over 20 years, he’s run multiple businesses, from photocopying to e-discovery, and he’s had a lot of success with it. Most importantly, he shares DSI’s commitment to uncompromised customer service.”

Document Solutions’ co-founder and Chief Financial Officer Kevin Tyner said the merger is part of his company’s larger commitment to expanding its reach and scope in the e-discovery industry.

“Our Knoxville location has been a critical part of our success in East Tennessee and the greater Southeast, and the established track record of top-quality services that Eric and Knoxville Document Pros bring to DSI will make our company even stronger there,” Tyner said in a statement.

Rose said East Tennessee corporations, small businesses, engineering firms and law firms will have access to advanced proprietary technology with the merger.

“Our clients will benefit immediately from DSI’s incredibly innovative, cutting-edge services in e-discovery and digital forensics,” Rose said.

After the merger, DSI Knoxville will have 12 employees and five owners. Rose and three former Knoxville Document Pros employees vacated their former office on Gay Street to move into the DSI space in First Tennessee Plaza, 800 S. Gay St.

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